# FY2005 Consolidated Financial Results (April 1, 2005 to March 31, 2006)

FDK CORPORATION (URL: http://www.fdk.com)

Listing Code No.6955 (Listing Stock Exchange: The First Section of Tokyo Stock Exchange)

Address: Hamagomu Bldg. 5-36-11 Shimbashi, Minato-ku, Tokyo 105-8677

Date of the meeting of the Board of Directors to settle the consolidated accounts: April 27,2006

Parent Company: Fujitsu Limited (TSE:6702)

Contact: Corporate Communication Office, Business Strategy & Planning Department

E-mail: niida@fdk.co.jp U.S. GAPP is not applied

### 1. Items Relevant to Preparation of Consolidated Financial Results

#### (1) Changes in accounting methods: Yes

For the six consolidated subsidiaries whose accounting periods were different from FDK, provisional settlement of accounting was made by using FDK's accounting period (from Apr. 1,2005 to Mar. 31, 2006) and the following financial statement was prepared accordingly.

## (2) Changes in scope of consolidation or application of equity method: Yes

1 excluded from consolidated account.

#### (3) Average number of shares in each year.

Ordinary shares - FY2005: 127,964,183 shares FY2004: 127,983,569 shares

## (4)Number of shares issued and outstanding at the end of fiscal year.

Ordinary shares - FY2005:127,954,662 shares FY2004: 127,972,977 shares

## 2. Consolidated Operating Results for the Fiscal Year 2005

#### a. Consolidated Results of Operations

|                                          | Ŋ                     | l'en      |           | U.S.Dollars  |  |
|------------------------------------------|-----------------------|-----------|-----------|--------------|--|
|                                          | (millions)            |           |           | (millions)   |  |
| _                                        | FY2005                | FY2004    | Change(%) | FY2005       |  |
| Net Sales                                | 118,109               | 100,441   | 17.6      | \$858.47     |  |
| Operating Income                         | 967                   | 1,542     | -37.3     | \$8.26       |  |
| Income(Loss) Before Income Taxes         |                       |           |           |              |  |
| and Minority Interests                   | (2,502)               | (1,721)   | -         | (\$14.71)    |  |
| Net Income (Loss)                        | (3,326)               | (2,713)   | -         | (\$23.19)    |  |
| Amounts Per Share of Common Stock:       |                       |           |           |              |  |
| Basic Earnings (Loss)                    | (26.00) yen           | (21.20) y | en -      | (22.22 cent) |  |
| Diluted Earnings                         | -                     | -         | -         | -            |  |
| (Notes)                                  |                       |           |           |              |  |
| 1. Figures in this report are rounded to | the nearest million y | en.       |           |              |  |
| 0.110.111                                |                       | 11        | . 6117 61 |              |  |

<sup>2.</sup> U.S. dollar amounts are translated from yen, for convenience only , at the rate of 117 yen = \$1

## b. Net Sales by Business Segment

|                      | Yen     |         |           | U.S.Dollars |
|----------------------|---------|---------|-----------|-------------|
|                      | (millio | ns)     |           | (millions)  |
|                      | FY2005  | FY2004  | Change(%) | FY2005      |
| Electronic Component | 94,394  | 76,368  | 23.6      | 806.78      |
| Batteries            | 23,715  | 24,073  | -1.5      | 202.69      |
| Total                | 118,109 | 100,441 | 17.6      | 1009.48     |

## c. Consolidated Financial Condition

Yen

|                            | (millions)  |             |  |
|----------------------------|-------------|-------------|--|
|                            | 2006/3/31   | 2005/3/31   |  |
| Total Assets               | 76,616      | 71,366      |  |
| Shareholders' Equity       | 6,340       | 1,234       |  |
| Shareholders' Equity Ratio | 8.30%       | 1.70%       |  |
| Shareholders' Equity       | (36.42) yen | (21.61) yen |  |
| Per Share                  |             |             |  |

## d. Consolidated Statements of Cash Flows

Yen

|                                                     | (millions) |         |             |
|-----------------------------------------------------|------------|---------|-------------|
|                                                     | FY2005     | FY2004  |             |
| Cash Flows from                                     |            |         |             |
| Operating Activities                                | 3,352      | 3,254   |             |
| Cash Flows from                                     |            |         |             |
| Investing Activities                                | (3,509)    | (3,034) |             |
| Cash Flows from                                     |            |         |             |
| Financing Activities                                | (2,636)    | (462)   |             |
| Cash and Cash Equivalents                           |            |         |             |
| End of Year                                         | 7,577      | 9,876   |             |
| Consolidated Subsidiaries                           |            | 1       | 6 companies |
| Unconsolidated Subsidiaries (equity method applied) |            |         | - companies |
| Affiliates (equity method applied                   | only)      |         | 1 companies |

## 3.Reference - FY2006 Consolidated Financial Forecast (April 1, 2006 - March 31, 2007) Consolidated Earnings Forecast

|                      | Yen       |                       |
|----------------------|-----------|-----------------------|
| _                    | (million) | Change from FY2005(%) |
| Net Sales            | 129,000   | +9.22%                |
| Operating Income     | 3,200     | +230.92               |
| Net Income           | 200       | -                     |
| Net Income per Share | 1.56      | yen -                 |

Note for the use of the above forecasted business results.

The forecast described above is based upon information available as of the present time. Actual results may differ largely from the forecast due to changing conditions, potential risks and other uncertainties.

# **Consolidated Statements of Operations**

|                                                           | Yen (millions) |               |     | )            |
|-----------------------------------------------------------|----------------|---------------|-----|--------------|
|                                                           |                | FY2005        |     | FY2004       |
|                                                           | (Ap            | or'05-Mar'06) | (Ap | r'04-Mar'05) |
| Net sales                                                 | ¥              | 118,109       | ¥   | 100,441      |
| Operating costs and expenses                              |                |               |     |              |
| Cost of sales                                             |                | 106,271       |     | 87,862       |
| Selling, general and administrative expenses              |                | 10,871        |     | 11,037       |
|                                                           |                | 117,142       |     | 98,899       |
| Operating income (loss)                                   |                | 967           |     | 1,542        |
| Other income (expenses)                                   |                |               |     |              |
| Interest and dividend income                              |                | 75            |     | 66           |
| Equity in earnings (losses) of affiliates, net            |                | 39            |     | 22           |
| Interest charges                                          |                | (641)         |     | (721)        |
| Other, net                                                |                | (2,942)       |     | (2,630)      |
|                                                           |                | (3,469)       |     | (3,263)      |
| Income (loss) before income taxes and minority interests  |                | (2,502)       |     | (1,721)      |
| Income taxes                                              |                |               |     |              |
| Current                                                   |                | 755           |     | 854          |
| Deferred                                                  |                | 45            |     | 28           |
|                                                           |                | 800           |     | 882          |
| Income (loss) before minority interests                   |                | (3,302)       |     | (2,603)      |
| Minority interests in income of consolidates subsidiaries |                | (24)          |     | (110)        |
| Net income (loss)                                         |                | ¥ (3,326)     |     | ¥ (2,713)    |

## **Consolidated Balance Sheets**

|                                                                             | Yen (millions)        |                |  |
|-----------------------------------------------------------------------------|-----------------------|----------------|--|
|                                                                             | 31-Mar-06             | 31-Mar-05      |  |
| ssets                                                                       |                       |                |  |
| Current assets                                                              |                       |                |  |
| Cash and time deposit                                                       | ¥ 7,598               | ¥ 9,894        |  |
| Notes receivable-trade                                                      | 976                   | 968            |  |
| Accounts receivable-trade                                                   | 29,677                | 23,072         |  |
| Inventories                                                                 | 9,252                 | 7,991          |  |
| Deferred tax assets                                                         | 161                   | 82             |  |
| Other current assets                                                        | 2,897                 | 3,792          |  |
| Less: Allowance for doubtful receivable                                     | (45)                  | (121           |  |
| Total current assets                                                        | 50,516                | 45,678         |  |
| Tangible fixed assets                                                       |                       |                |  |
| Building and structures                                                     | 8,625                 | 9,086          |  |
| Other depreciable assets                                                    | 9,652                 | 9,259          |  |
| Land                                                                        | 4,471                 | 4,393          |  |
| Construction in progress                                                    | 195                   | 58             |  |
| Total tangible fixed assets                                                 | 22,943                | 22,79          |  |
| Intangible assets                                                           | 695                   | 724            |  |
| Investments and long-term loans                                             |                       | 12             |  |
| Securities investments                                                      | 238                   | 120            |  |
| Deferred tax assets                                                         | 109                   | 230            |  |
|                                                                             |                       |                |  |
| Other investments and long-term loans Total investments                     | $\frac{2,115}{2,462}$ | 1,818<br>2,168 |  |
| Total assets                                                                | ¥ 76,616              | ¥ 71,366       |  |
| abilities, minority interests and shareholders' equity  Current liabilities |                       |                |  |
| Notes Payable-trade                                                         | ¥ 173                 | ¥ 276          |  |
| Account payable-trade                                                       | 28,813                | 21,089         |  |
| Short-term borrowings                                                       | 28,159                | 29,910         |  |
| Current portion of long-term debt                                           | 1,444                 | 7,50           |  |
| Accrued income taxes                                                        | 292                   | 45             |  |
| Other current liabilities                                                   | 4,336                 | 3,22           |  |
| Total current liabilities                                                   | 63,217                | 62,46          |  |
| Long-term liabilities                                                       | 03,217                | 02,40          |  |
| _                                                                           | 1 100                 | 2.20           |  |
| Long-term debt<br>Accrued retirement benefits                               | 1,162                 | 2,300          |  |
|                                                                             | 5,237                 | 4,749          |  |
| Other long-term liabilities  Total long-term liabilities                    | $\frac{102}{6,501}$   | 7,13           |  |
| -                                                                           |                       |                |  |
| Minority interests in consolidated subsidiaries Shareholders' equity        | 558                   | 534            |  |
| Common stock                                                                | 22,756                | 19,25          |  |
| Capital surplus                                                             | 17,167                | 13,63          |  |
| Deficit                                                                     | (33,145)              |                |  |
|                                                                             |                       | (29,893        |  |
| Unrealized gains (losses) on securities, net of taxes                       | 22                    | (1.750         |  |
| Foreign currency translation adjustments                                    | (435)                 | (1,759         |  |
|                                                                             | (25)                  | (21            |  |
| Treasury stock                                                              |                       |                |  |
| Total shareholders' equity                                                  | 6,340                 | 1,234          |  |
|                                                                             | 6,340<br>¥ 76,616     | ¥ 71,366       |  |

## **Consolidated Statements of Cash Flows**

|                                                                                                                  | Yen (mi         | llions)         |  |
|------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|--|
|                                                                                                                  | FY2005          | FY2004          |  |
|                                                                                                                  | (Apr'05-Mar'06) | (Apr'04-Mar'05) |  |
| Cash flows from operating activities                                                                             |                 |                 |  |
| Income (loss) before income taxes and minority interests                                                         | ¥ (2,502)       | ¥ (1,721)       |  |
| Adjustments to reconcile income before income taxes and                                                          |                 |                 |  |
| minority interests to net cash provided by operating activities                                                  |                 |                 |  |
| Depreciation and amortization                                                                                    | 3,470           | 3,846           |  |
| Equity in earnings of affiliates, net                                                                            | (39)            | (22)            |  |
| (Increase) decrease in receivable-trade                                                                          | (4,954)         | 4,604           |  |
| (Increase) decrease in inventories                                                                               | (815)           | 891             |  |
| Increase (decrease) in payable-trade                                                                             | 5,657           | (3,401)         |  |
| Other, net                                                                                                       | 3,992           | 761             |  |
| Cash generated from operations                                                                                   | 4,809           | 4,958           |  |
| Interest paid                                                                                                    | (658)           | (731)           |  |
| Interest and dividends received                                                                                  | 75              | 66              |  |
| Income taxes paid                                                                                                | (795)           | (752)           |  |
| Other, net                                                                                                       | (79)            | (287)           |  |
| Net cash provided by operating activities                                                                        | 3,352           | 3,254           |  |
| Cash flows from investing activities                                                                             |                 |                 |  |
| Purchase of tangible fixed assets                                                                                | (3,415)         | (2,934)         |  |
| Proceeds from sales of tangible fixed assets                                                                     | 309             | 373             |  |
| Purchase of intangible assets                                                                                    | (27)            | (54)            |  |
| Other, net                                                                                                       | (376)           | (419)           |  |
| Net cash used in investing activities                                                                            | (3,509)         | (3,034)         |  |
| Cash flows from financing activities                                                                             |                 |                 |  |
| Proceeds from issuance of new common stock                                                                       | 7,000           | -               |  |
| Proceeds from long-term debt                                                                                     | 1               | 646             |  |
| Repayment of long-term debt                                                                                      | (6,727)         | (8,559)         |  |
| Increase (decrease) in short-term borrowings                                                                     | (2,923)         | 7,527           |  |
| Other, net                                                                                                       | 13              | (76)            |  |
| Net cash provided by (used in) financing activities                                                              | (2,636)         | (462)           |  |
| Effect of exchange rate changes on cash and cash equivalents                                                     | 494             | 96              |  |
| Net increase (decrease) in cash and cash equivalents                                                             | (2,299)         | (146)           |  |
| Cash and cash equivalents at beginning of year                                                                   | 9,876           | 9,098           |  |
| Increase in cash and cash equivalents from change of consolidated accounting period of consolidated subsidiaries | -               | 440             |  |
| Increase in cash and cash equivalents from new consolidation                                                     | -               | 660             |  |
| Decrease in cash and cash equivalents due to exclusion from consolidation                                        |                 | (176)           |  |
| Cash and cash equivalents at end of year                                                                         | ¥ 7,577         | ¥ 9,876         |  |

# **Consolidated Statements of Shareholders' Equity**

|                                                                                                              | Yen (millions) |            |
|--------------------------------------------------------------------------------------------------------------|----------------|------------|
|                                                                                                              | 31-Mar-06      | 31-Mar-05  |
|                                                                                                              |                |            |
| Common Stock:                                                                                                |                |            |
| Beginning balance                                                                                            | ¥ 19,256       | ¥ 19,256   |
| Increase from capital stock issued                                                                           | 3,500          |            |
| Ending balance                                                                                               | 22,756         | 19,256     |
| Capital Surplus:                                                                                             |                |            |
| Beginning balance                                                                                            | ¥ 13,635       | ¥ 13,635   |
| Increase in capital surplus from capital stock issued                                                        | 3,500          | -          |
| Other                                                                                                        | 32             |            |
| Ending balance                                                                                               | 17,167         | 13,635     |
| Retained Earnings(Deficit)                                                                                   |                |            |
| Beginning balance                                                                                            | ¥ (29,893)     | ¥ (27,023) |
| Increase in earnings from change of overseas subsidiary's functional currency                                | 74             | -          |
| Increase in earnings from addition of consolidated companies                                                 | -              | 67         |
| Net increase(decrease) in deficit from change of consolidated accounting period of consolidated subsidiaries | -              | (224)      |
| Net income(loss)                                                                                             | (3,326)        | (2,713)    |
| Ending balance                                                                                               | (33,145)       | (29,893)   |
| Unrealized Gain(loss) on Securities, net of taxes:                                                           |                |            |
| Beginning balance                                                                                            | ¥ 16           | ¥ 12       |
| Net increase in unrealized gain(loss) on securities                                                          | 6              | 4          |
| Ending balance                                                                                               | 22             | 16         |
| Foreign Currency Translation Adjustments:                                                                    |                |            |
| Beginning balance                                                                                            | ¥ (1,759)      | ¥ (1,662)  |
| Net increase in foreign currency transaction adjustment                                                      | 1,324          | (97)       |
| Ending balance                                                                                               | (435)          | (1,759)    |
| Treasury Stock:                                                                                              |                |            |
| Beginning balance                                                                                            | ¥ (21)         | ¥ (15)     |
| Net decrease(increase) Treasury stock                                                                        | (4)            |            |
| Ending balance                                                                                               | (25)           |            |
|                                                                                                              |                |            |

## **Consolidated Business Segment Information**

|                      |                                                            | Yen (mi                   | illions)                  |
|----------------------|------------------------------------------------------------|---------------------------|---------------------------|
|                      |                                                            | FY2005<br>(Apr'05-Mar'06) | FY2004<br>(Apr'04-Mar'05) |
| Electronic Materials | <b>Net Sales</b><br>Unaffiliated Customers                 | ¥ 94,394                  | ¥ 76,368                  |
|                      | Intersegment                                               |                           |                           |
|                      | Total                                                      | 94,394                    | 76,368                    |
|                      | Operating Income (Loss)                                    | (445)                     | (331)                     |
| Batteries            | <b>Net Sales</b><br>Unaffiliated Customers<br>Intersegment | 23,715                    | 24,073                    |
|                      | Total                                                      | 23,715                    | 24,073                    |
|                      | Operating Income                                           | 1,412                     | 1,873                     |
| Elimination          | Net Sales Operating Income                                 | <u> </u>                  |                           |
| Total                | Net Sales<br>Unaffiliated Customers<br>Intersegment        | 118,109                   | 100,441                   |
|                      | Total                                                      | 118,109                   | 100,441                   |
|                      | Operating Income (Loss)                                    | 967                       | 1,542                     |

| oonsonaatea ot | sographic segment information | Yen (m                    | illions)                  |
|----------------|-------------------------------|---------------------------|---------------------------|
|                |                               | FY2005<br>(Apr'05-Mar'06) | FY2004<br>(Apr'04-Mar'05) |
| lanan          | Net Sales                     |                           |                           |
| Japan          | Unaffiliated Customers        | ¥ 57,434                  | ¥ 57,191                  |
|                | Intersegment                  | 10,700                    | 10,895                    |
|                | Total                         | 68,134                    | 68,086                    |
|                | Operating Income (Loss)       | (474)                     | 424                       |
| Asia           | Net Sales                     |                           |                           |
|                | Unaffiliated Customers        | 56,656                    | 38,314                    |
|                | Intersegment                  | 20,991                    | 19,951                    |
|                | Total                         | 77,647                    | 58,265                    |
|                | Operating Income              | 2,522                     | 1,653                     |
| North America  | Net Sales                     |                           |                           |
|                | Unaffiliated Customers        | 1,710                     | 2,267                     |
|                | Intersegment                  | 8                         | -                         |
|                | Total                         | 1,718                     | 2,267                     |
|                | Operating Income              | (70)                      | (96)                      |
| Europe         | Net Sales                     |                           |                           |
|                | Unaffiliated Customers        | 2,309                     | 2,669                     |
|                | Intersegment                  | 73                        | 63                        |
|                | Total                         | 2,382                     | 2,732                     |
|                | Operating Income              | 61                        | 63                        |
| Elimination    | Net Sales                     | (31,772)                  | (30,909)                  |
|                | Operating Income              | (1,072)                   | (502)                     |
| Total          | Net Sales                     |                           |                           |
|                | Unaffiliated Customers        | 118,109                   | 100,441                   |
|                | Intersegment                  |                           | -                         |
|                | Total                         | 118,109                   | 100,441                   |
|                | Operating Income (Loss)       | 967                       | 1,542                     |

## Net Overseas Sales by Customer's Geographic Location

|                 | Yen (m                    | Yen (millions)            |  |  |
|-----------------|---------------------------|---------------------------|--|--|
|                 | FY2005<br>(Apr'05-Mar'06) | FY2004<br>(Apr'04-Mar'05) |  |  |
| Asia            | ¥ 59,046                  | ¥ 40,387                  |  |  |
| North America   | 5,205                     | 6,041                     |  |  |
| Other countries | 5,525                     | 6,232                     |  |  |
| Total           | 69,776                    | 52,660                    |  |  |

## **Business Performance and Finances**

## **Business Performance Overview**

In the relatively stable economic environment, electronics device market which is the core market for the FDK Group, was increased demand for devices on digital equipment such as LCD TVs, mobile phones, PCs thanks to the recovery of consumer spending in Japan, though the price pressure from electronics companies was increased and soaring crude oil prices affected raw material prices.

In this circumstance, the FDK Group enhanced production innovation, put management resources in LCD business, reconstructed a subsidiary aimed at the effective operation of entire business, and proceeded the selection and concentration of promising products in terms of the utilization on FDK's competitive material technologies.

Consolidated net sales were 118,109 million yen, increased 17.6 % from the last fiscal year due to the sale increase of new products such as backlight inverter modules for LCDs. Operating income, however, was 967 million yen, decreased 37.3 % from the last fiscal year. Loss before income taxes and minority interests was 2,502 million yen, due to the increased cost beard by the early introduction of new products and the soaring raw material cost. Consolidated net loss was 3,326 million yen. This was the result of post in other expenses of 2,163 million yen generated losses from the depreciation on fixed assets, the reorganization of the subsidiary, the disposal of underperforming businesses and so on.

Divisional sales overview would be reported as follows.

## **Electronic Component Business**

## **Module System Division**

Sales of timing control boards for LCDs were largely increased from the last fiscal year due to the increased orders from companies in China and Taiwan. Sales of backlight inverter modules for LCDs were highly appreciated on the large LCD use in the market and were increased by the orders from companies in Korea. Sales of hybrid modules for PDPs and switching power supplies were decreased from the last fiscal year. As for switching power supplies, Senpai series, new standard DC-DC converter models for non-isolated point of load(POL) were developed and conducted marketing activities globally for manufacturers of servers, storages, networking equipment, and so on.

As a result of the above factors, net sales of this division were 70,611 million yen of 40.0% increase from the last fiscal year.

## **Component Division**

Sales of coil devices were much increased from the last fiscal year, due to the increased sales of transformers for backlight inverter modules, as they were highly appreciated on the large LCD use in the market. Sales of multilayer power chip inductors were increased from the last fiscal year due to the extensive sales efforts and expansion of product lineup for the mobile phone market. Sales of stepper motors were increased in compact models for digital cameras and camera phones and in-vehicle models but decreased in OA equipment use models from the last fiscal year. Sales of ferrite products were decreased from the last fiscal year due to the transfer

of this business to the newly established JV (equity method affiliate) in China last fiscal year. As a result of the above factors, net sales of this division were 23,783 million yen of 8.2% decrease from the last fiscal year.

As a result, net sales of the electronic component business were 94,394 million yen of 23.6% increase from the last fiscal year.

## **Battery Business**

FDK has been strived to develop new products and technologies to offer safe, high performance, environment-friendly and high-quality batteries to customers.

In domestic market, FDK strengthened sales promotion of the core products such as the high-performance alkaline battery "G series" and the world best performance alkaline battery "G Plus", though price competition was intensified by the inflow of low price alkaline batteries from overseas. Slow sales in North America affected FDK's overall battery business As a result, net sales of battery business were 23,715 million yen, decreased 1.5 % from the last fiscal year.

## **Cash Flow Condition**

Cash flows from operating activities increased to 3,352 million yen due to the increase of the liquidation of receivables and the increase in payable-trade, though there were some decrease due to the temporally increase in receivable-trade, increased inventories by the increased sales, and the allocation of loss before income taxes and minority interests.

Cash flows from investing activities increased to 3,509 million yen as a result of investment on the manufacturing facilities, primarily on a module system business for LCDs.

Cash flows from financing activities decreased to 2,636 million yen as a result of the redemption of borrowing, though 7,000 million yen was accrued by the issuance of new shares.

As a result, balance of cash and cash equivalents at the end of the fiscal year was 7,577 million yen, decreased 2,299 million yen from the beginning of the fiscal year.